



Building startups
without borders

Early stage
Acceleration Program

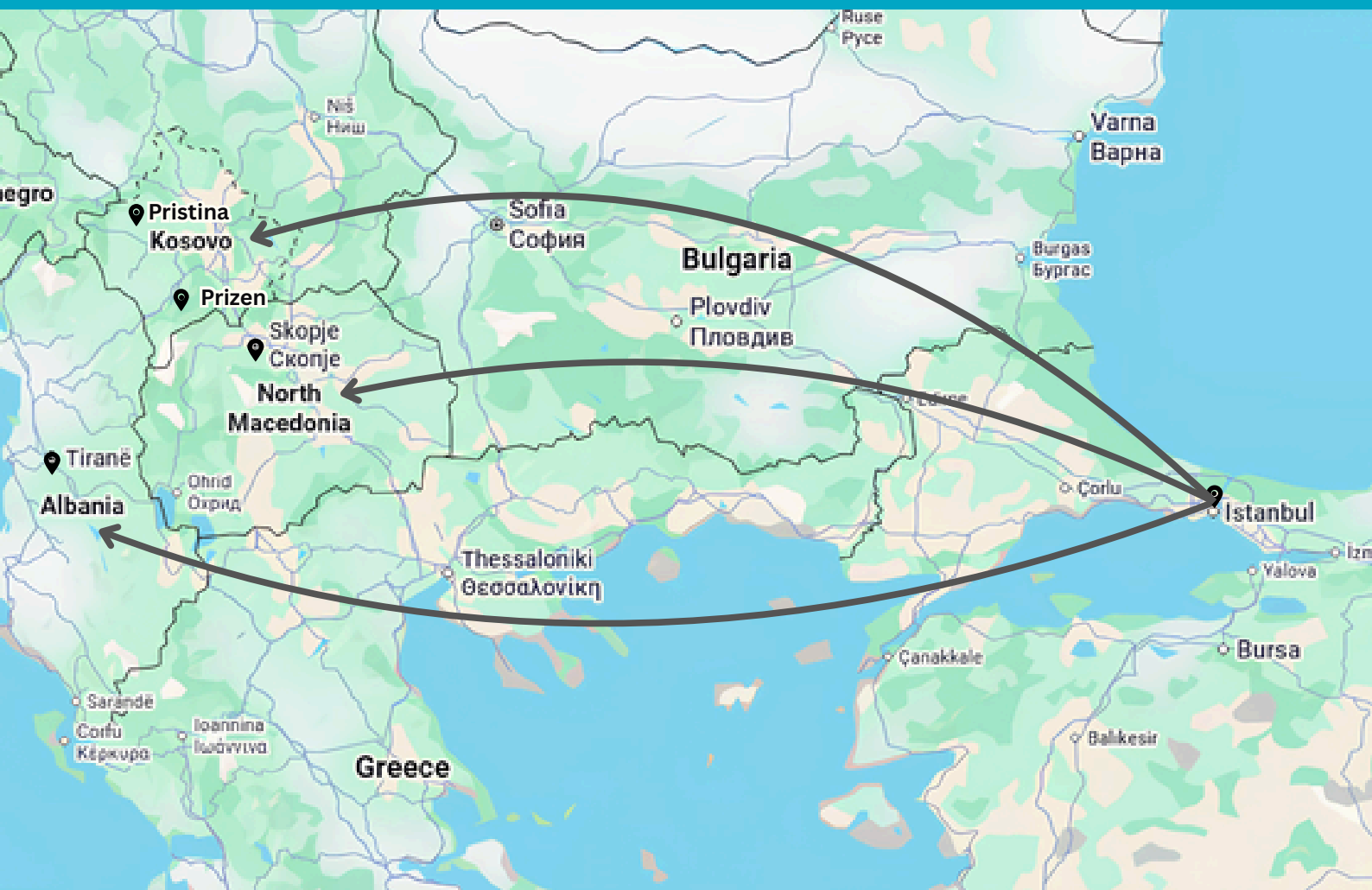




B2B

BRIDGE TO BALKANS

Connecting founders and partners
across the Balkans and Türkiye.



Accelerate Your Innovation Journey with B2B





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Since 2019, Dijitalpark Teknokent has grown into a dynamic innovation hub hosting more than 450 technology companies and startups. It brings together entrepreneurs, investors, academics, corporates and industry stakeholders within a strong national and international ecosystem.

With artificial intelligence and related technologies representing 45% of its sectoral distribution and fintech accounting for 20%, Dijitalpark has developed a strong technology-driven profile. Its strategic proximity to the Istanbul Financial Center further strengthens its role in connecting innovative ventures with financial institutions, mentors and investors.

Dijitalpark supports startups throughout their growth journey through modern infrastructure, mentoring, academic and industry collaborations, and dedicated entrepreneurship programs. FINEXT Studio supports ventures at the idea and pre-incubation stage, the Mini MBA Program strengthens strategic and managerial capabilities, Bridge to Balkans connects entrepreneurs with regional ecosystems and new markets, while FINEXT brings startups together with investors, financial institutions and industry leaders to accelerate visibility and scaling.



450+

technology companies
and startups hosted

%45+

artificial intelligence and
related technologies

%20+

fintech
startups

Connected Ecosystems, Shared Opportunities

Türkiye and the Western Balkans are increasingly connected through business, investment and innovation. Istanbul, Tirana, Prishtina and Skopje are emerging as complementary ecosystem hubs where startups, corporates, investors, universities and innovation organizations can create new opportunities together.

CONNECTED MARKETS

Established trade and investment ties create a strong foundation for cross-border growth.

EMERGING ECOSYSTEMS

Growing startup and innovation communities are creating new opportunities for technology-driven collaboration.

ONE REGIONAL NETWORK

Bridge to Balkans connects these ecosystems, turning regional potential into partnerships, market access and investment opportunities.

From economic connections to a shared innovation ecosystem.



Sources: T.C. Ministry of Foreign Affairs (2025); T.C. Ministry of Trade (2025).
Latest available official figures.

An entrepreneurship programme designed to help founders strengthen their ventures and make connections beyond their home market.

From an early idea

to a stronger business proposition

Venture development

Founder mindset
Problem definition
Business model and canvas
Product and MVP

Pitch readiness

Business plan
Investor presentation
Practical case studies
Feedback and revisions

Workshops, online mentoring and Demo Day connect the learning journey.





2 Nov

Skopje
North Macedonia

Day 1 - Bootcamp

3 Nov

Prishtina
Kosovo

Day 1 - Bootcamp

4 Nov

Prizen
Kosovo

Day 1 - Bootcamp

5 Nov

Tirana
Albania

Day 1 - Bootcamp



Online Mentorship

16 Nov

Skopje
North Macedonia

Day 2 - Demo Day

17 Nov

Prishtina
Kosovo

Day 2 - Demo Day

18 Nov

Prizen
Kosovo

Day 2 - Demo Day

19 Nov

Tirana
Albania

Day 2 - Demo Day



Online Webinars

11 Dec

Skopje
North Macedonia

Final Demo Day

SUPPORT OFFERED WITHIN THE PROGRAM

Support and opportunities created through the cross-border programme connecting Türkiye with Tirana, Prishtina and Skopje.



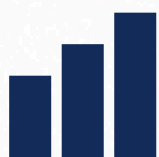
Mentoring

Guidance from mentors and specialists to help founders refine products, assumptions and pitches.



Market Discovery

Insights into local ecosystems and better understanding of regional market dynamics.



Investor Exposure

Opportunities to meet investors and present ventures in a relevant regional setting.



Corporate Connections

Access to corporate, innovation and business development teams open to collaboration.



University & Hub Access

Connections with universities, innovation hubs and local support organisations.



Regional Visibility

Stronger visibility through city-based activities, partner networks and demo opportunities.



Access to Networks

Access to founders, investors, corporates, mentors, universities and ecosystem partner across Tirana, Prishtina and Skopje.



Previously on **B2B**

The launch of the first B2B Bridge to Balkans bootcamp took place on 8-9 May 2026 in Skopje, organized by Dijitalpark Teknokent and Innex Innovation Center, with B-Connector as implementation partner. The program aims to strengthen collaboration between Türkiye and the Balkans by creating bridges for innovation, trade, technology transfer and entrepreneurial partnerships.



13
Startups



3
Countries



6
Modules



3
Startups Pivoted
to New Opportunities



Key Highlights



Capacity Building

6 training modules delivered, covering entrepreneurship, problem definition, business model, investor pitch, business plan, and growth & marketing.



Mentoring & Feedback

One-to-one sessions with mentors, expert feedback and revision of pitch decks.



Ecosystem Exposure

Office visit to e-Metrix, discussions with ecosystem actors and knowledge sharing on Türkiye's startup ecosystem and global success stories.



Next Steps

Startups will continue to refine their business plans and investor presentations with ongoing mentoring support. A Demo Day will be held on 11 June 2026 in Skopje to connect startups with investors and ecosystem partners.



B2B

BRIDGE TO BALKANS

Bridging
Ecosystems
Empowering
Innovation



8 - 9 May, 11 Jun 2026



Skopje, North Macedonia

PROGRAM COORDINATION & MENTORSHIP

The program was coordinated by B-Connector, with the leadership of Mehmet Dolgan and the mentorship of Neva Duygu Duru.

Mehmet Dolgan

Program Coordinator - B-Connector

Program management, ecosystem development and strategic partnerships

Nevra Duygu Duru

Program Mentor - B-Connector

Growth, marketing strategy and startup development



DEMO DAY SPEAKERS

Leading experts and ecosystem builders shared their insights at the Final Demo Day.

Prof. Dr. Ali Görçin

President
TÜBİTAK BİLGEM

KEYNOTE SPEAKER

Prof. Dr. Liza Alili Sulejmani

Dean
IBU Faculty of Economics
and Administrative Sciences

PANEL SPEAKER

Ismail Haznedar

Founder
Gain Global & StartupWorx

PANEL SPEAKER

Igor Madjov

CIO & Co-founder
FinqUP

PANEL SPEAKER

TRAINING SESSION SPEAKERS

Expert-led online training sessions supported the cohort's business development and go-to-market preparation.

Kürşad Doğan

Co-Founder
Branchout Global

Business Plan
Training

Tunç Berkman

Co-Founder
SIF Ventures

Product &
Business Model
Training

Programs



Early stage Acceleration Program



Fintech Scale-Up Program



Investment & Acceleration Program



Early stage Fintech Acceleration Program

Ecosystem



Technology Transfer & Commercialization



Startup & Entrepreneurship Hub in Çekmeköy/İstanbul



Startup & Entrepreneurship Hub in Ataşehir/İstanbul



Startup & Entrepreneurship Hub in Bayburt





*Bridging Ideas
Accelerating Futures*

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